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## Mechanistic Duality of Bacterial Efflux Substrates and Inhibitors: Example of Simple Substituted Cinnamoyl and Naphthyl Amides

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N.D. and M.M. contributed equally to this work. G.M., J.M.P., P.R., A.V.V., V.V.R., J.K.W., and H.I.Z. designed the research and wrote the manuscript. N.D. and K.H. synthesized the compounds. M.M., I.V.L., and M.R.U. characterized compound properties and activities. F.C. analyzed cytotoxicity of the compounds. C.J.C., G.M., and E.M. performed docking and computational analyses. All authors contributed to writing and editing the manuscript.

### ASSOCIATED CONTENT

#### Supporting Information

The Supporting Information is available free of charge at <https://pubs.acs.org/doi/10.1021/acsinfecdis.1c00100>.

C(6)-Aryl substituted naphthyl analogs, MIC and potentiation data, fluorescence vs time plots, activities of compounds, abbreviation list, and chemistry procedures with analytical data for all new synthetic compounds including <sup>1</sup>H NMR, <sup>13</sup>C NMR, and mass spectra data (PDF)

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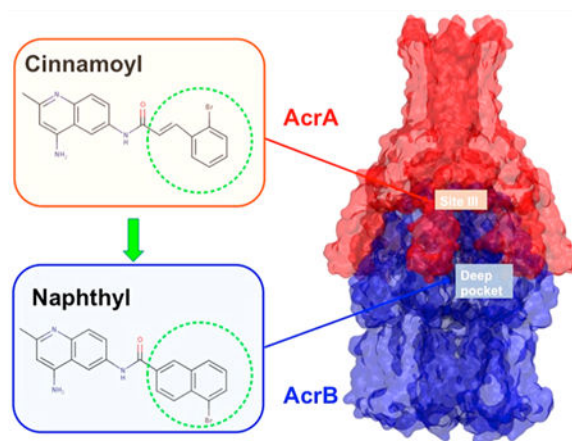
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## Abstract

Antibiotic resistance poses an immediate and growing threat to human health. Multidrug efflux pumps are promising targets for overcoming antibiotic resistance with small-molecule therapeutics. Previously, we identified a diaminoquinoline acrylamide, NSC-33353, as a potent inhibitor of the AcrAB–TolC efflux pump in *Escherichia coli*. This inhibitor potentiates the antibacterial activities of novobiocin and erythromycin upon binding to the membrane fusion protein AcrA. It is also a substrate for efflux and lacks appreciable intrinsic antibacterial activity of its own in wild-type cells. Here, we have modified the substituents of the cinnamoyl group of NSC-33353, giving rise to analogs that retain the ability to inhibit efflux, lost the features of the efflux substrates, and gained antibacterial activity in wild-type cells. The replacement of the cinnamoyl group with naphthyl isosteres generated compounds that lack antibacterial activity but are both excellent efflux pump inhibitors and substrates. Surprisingly, these inhibitors potentiate the antibacterial activity of novobiocin but not erythromycin. Surface plasmon resonance experiments and molecular docking suggest that the replacement of the cinnamoyl group with naphthyl shifts the affinity of the compounds away from AcrA to the AcrB transporter, making them better efflux substrates and changing their mechanism of inhibition. These results provide new insights into the duality of efflux substrate/inhibitor features in chemical scaffolds that will facilitate the development of new efflux pump inhibitors.

## Graphical Abstract



## Keywords

efflux pump inhibitors; AcrAB–TolC; *Escherichia coli*; antibiotic permeation; antibiotic potentiation

Nosocomial infections caused by Gram-negative (GN) pathogens continue to rise, constituting a serious threat to public health and safety as well as having a tremendous economic impact.<sup>1–3</sup> The ability of many of these pathogens to develop additional drug resistance against frontline antibiotics further increases the threat.<sup>3,4</sup> In 2013, the Centers for Disease Control (CDC) reported approximately 51,000 infections from *Pseudomonas aeruginosa* with roughly 6,000 of those attributed to drug-resistant strains.<sup>5</sup> By 2019, the CDC reported that the number of drug-resistant infections had increased to an estimated 32,600, resulting in approximately 2,700 deaths.<sup>2</sup> As a result, there is an urgent need to not only discover new antibiotics but also develop new strategies to combat drug-resistant GN bacteria.<sup>6,7</sup>

The search for new antibiotics against GN bacteria has proven extremely challenging.<sup>8,9</sup> The difficulty in finding new lead matter for GN bacteria is borne out by the poor hit rates typically seen in high-throughput screening campaigns performed by Big Pharma,<sup>10,11</sup> which can be traced to the rarity of chemical scaffolds that accumulate in GN bacteria. This is a consequence of compounds having poor permeation across the outer membrane (OM)<sup>12</sup> or being extruded from the cell by efflux pumps after crossing the OM or a combination of both.<sup>13</sup> The OM permeation barrier and active efflux often work together synergistically, severely limiting the chemical space able to target GN pathogens.<sup>14–16</sup>

The OM of GN bacteria is made up of an asymmetric bilayer comprising a highly charged lipopolysaccharide (LPS)-rich outer leaflet and a phospholipid-based inner leaflet.<sup>17</sup> As a result of the distinctly different chemical makeup of the outer and inner leaflets, it is very challenging to identify molecules with chemical properties suitable for passive permeation through both leaflets.<sup>18,19</sup> Some compounds can cross the OM by diffusing slowly through porins, which are trimeric  $\beta$ -barrel proteins that control the uptake of small molecules.<sup>20</sup> However, compounds able to use porins to cross the OM tend to be highly polar and

therefore may be less likely to permeate the more lipophilic inner membrane (IM) to reach their cytoplasmic targets.<sup>8,18</sup>

The other major challenge associated with GN bacteria is the extrusion of xenobiotics via efflux pumps. GN pathogens express multidrug efflux pumps that are able to extrude a wide range of antibiotics. Across different GN bacterial strains, the type and number of pumps expressed as well as their drug specificity can vary significantly, though some homology also exists.<sup>21,22</sup>

In GN bacteria, the major efflux pumps belong to the resistance nodulation cell division (RND) superfamily.<sup>23</sup> The RND transporter associates with a specific OM channel and a membrane fusion protein (MFP) to form a tripartite complex that exploits proton gradients across the IM to shuttle substrates out of the cell. In *E. coli*, the primary tripartite efflux pump system is the AcrAB–TolC complex in which AcrB is the RND transporter, AcrA is the MFP, and TolC is the OM channel.<sup>23,24</sup> The substrate binds to the AcrB trimer located in the IM while the TolC trimer forms a channel in the OM allowing molecules to be extruded out of the cell. The MFP, AcrA, assembles as a trimer of dimers and serves to span the gap between AcrB and TolC, forming the pump complex. The structural asymmetry of the AcrB protomers revealed a “functional rotation” mechanism in which each of the three monomers constituting the IM transporter cyclically assumes three conformations, referred to as loose, tight, and open (or access, binding, and extrusion, respectively). Only the fully assembled AcrAB–TolC system is able to extrude substrates.<sup>25–27</sup>

Because so many different classes of antibiotics are affected by efflux, one strategy that has emerged to combat drug resistance is to target bacterial efflux pumps with small-molecule efflux pump inhibitors (EPIs). Inhibition of these complex molecular machines should restore the effectiveness of antibiotics that are susceptible to efflux activity. In general, this EPI strategy has focused mainly on identifying compounds that bind to and inhibit RND transporters such as AcrB in *E. coli* or the homologous MexB in *Pseudomonas aeruginosa*.<sup>28,29</sup> Although several novel EPIs have been reported over the years, only a few of these compounds have reached clinical trials and none have reached commercial development.<sup>30–35</sup>

At least two classes of EPIs, pyridopyrimidines and pyranopyridines, have been shown to bind in a particular hydrophobic pocket (often referred to as the “hydrophobic trap”), which is located within the distal substrate-binding site of AcrB (hereafter referred to as the deep binding pocket, DBP).<sup>28,29,36</sup> The hydrophobic trap is lined with phenylalanine residues that can stabilize inhibitors mainly through  $\pi$ -stacking interactions.<sup>37</sup> The mechanism of inhibition, as suggested by structural analyses of inhibitor-bound AcrB and MexB structures, involves the stabilization of the transporter in the ligand-bound conformation and the failure to “functionally rotate” out of this state. The binding sites and mechanisms of other EPIs that are proposed to target RND pumps remain to be identified.

Recently, we disclosed a new strategy for identifying EPIs that focuses on targeting the MFP (AcrA) component of the tripartite efflux pumps in *E. coli* as opposed to the RND transporter, AcrB.<sup>38</sup> Screening the NCI Diversity Set V, a collection of freely available

compounds (1593) from the NCI and the Developmental Therapeutics Program (DTP), led to the identification of seven apparent AcrA binders that improved the potency of the antibiotics novobiocin (NOV) and erythromycin (ERY) in *E. coli*. Two compounds, NSC-60339 (**1**) and NSC-33353 (**2**), had attractive profiles as potential EPIs (Figure 1). They exhibited only weak antibacterial activity and were shown to bind to AcrA using surface plasmon resonance (SPR) experiments. These compounds inhibited efflux in a biochemical assay that measures intracellular accumulation of the fluorescent bisbenzimidazole probe, Hoechst 33342.<sup>38</sup> This probe is a good substrate of the AcrAB–TolC pump and is unable to accumulate in the cytoplasm of *E. coli* in the absence of an EPI.

Medicinal chemistry efforts to elaborate NSC-60339 (**1**) led to the identification of compounds such as **3** and **4** (Figure 1),<sup>39</sup> which show modest improvements in terms of potentiation, exhibit stronger binding to AcrA, and feature increased permeation in wild-type (WT) *E. coli*. Interestingly, **1** and **2** differ in their mechanism of action, as they inhibit Hoechst 33342 efflux with different kinetics and only **1** alters the proteolytic profile of intracellular AcrA.

NSC-33353 (**2**) is a 4,6-diaminoquinoline substituted with a cinnamoyl amide attached through the C6 amine (Table 1). It was originally studied as a potential chemokine receptor modulator<sup>40</sup> and later found to be an inhibitor of condensins.<sup>41</sup> It was shown to potentiate the antibacterial activities of NOV and ERY with minimum potentiation concentration (MPC<sub>4</sub>) values of 1.56 and 3.1  $\mu\text{M}$ , respectively (Table 1). The MPC<sub>4</sub> value is the lowest concentration of test compound, in this case **2**, that potentiates (lowers) the MIC of the corresponding antibiotic by 4-fold. These antibiotics were chosen because they operate through different antibacterial mechanisms (NOV targets DNA replication and transcription while ERY targets the translation machinery) and are unable to effectively accumulate in *E. coli* due to a combination of efflux by the AcrAB–TolC pump and/or permeation across the OM.<sup>38</sup> NOV effectively permeates the OM but is an excellent substrate of AcrAB–TolC and is efficiently pumped out (Table 1). In contrast, ERY is a poor substrate of AcrAB–TolC and its activity is mostly diminished due to slow permeation across the OM (Table 1).<sup>42</sup>

Compound **2** was also tested for its intrinsic antibacterial activity in a set of four *E. coli* strains: WT and *tolC* where the AcrAB–TolC pump has been inactivated and their hyperporinated derivatives, WT-pore and *tolC*-pore cells.<sup>42</sup> The MICs for **2** were 200 and 100  $\mu\text{M}$  in the WT and WT-pore cells, respectively. However, in both efflux-deficient cell types, **2** displayed strong antibacterial activity with an MIC of 12.5  $\mu\text{M}$ . These findings suggest that **2** is likely a substrate of the efflux pump, rendering it ineffective as an antibacterial agent. It also displayed cytotoxicity in A549 cells with a CC<sub>50</sub> of 10  $\mu\text{M}$ .

Herein, we describe follow-up medicinal chemistry efforts as well as biochemical and *in silico*-based mechanistic evaluation on the second screening hit, NSC-33353 (**2**), as a potential EPI of AcrAB–TolC. Modifications of the cinnamoyl group in **2** led to analogs with both potent antibacterial and EPI properties. The replacement of the cinnamoyl group with naphthyl isosteres gave compounds with very different EPI profiles, likely due to changes in how they bind to and inhibit AcrAB–TolC.

## RESULTS

In our previous efforts to optimize **1**, we found that the cinnamoyl analog, **3** (Figure 1), displayed a strong affinity for AcrA.<sup>39</sup> The presence of the same cinnamoyl group in both **2** and **3** suggested that the quinolone ring of **2** and the phenyl dihydroimidazoline ring of **3** might bind to AcrA in a similar manner. This observation further suggested that we might follow similar structure–activity relationships (SAR) developed with **1** to explore modifications of **2**. We therefore sought to investigate additional substitutions in the phenyl ring of the cinnamoyl group to further probe the SAR in this region and assess the cinnamoyl group as a possible contributor to the observed cytotoxicity of **2**. To mitigate this potential liability, the replacement of the cinnamoyl moiety with substituted naphthyl groups was also explored. In the earlier SAR study of **1**, naphthyl analog **4** (Figure 1) was found to greatly potentiate NOV and bind strongly to AcrA.

### Chemistry.

The synthesis of all new compounds was carried out according to Scheme 1. Selective acylation of the 6-amino group in 2-methylquinoline-4,6-diamine (**5**) was achieved via the procedure described by Hagemann and Springer.<sup>40</sup> Diamine **5** was dissolved in glacial acetic acid, and the resulting solution was added to the requisite acid chloride, which was dissolved in acetic acid to exclusively give the desired 6-substituted amides. The acid chlorides were typically prepared *in situ* from the corresponding carboxylic acids with either oxalyl chloride or thionyl chloride. Further elaboration of bromo-substituted naphthyl analogs (**15** and **16**) via a standard Suzuki coupling reaction with various arylboronic acids led to the aryl-substituted naphthyl analogs (**24–36**).

### Antibacterial and Potentiation Activities of the Cinnamoyl Derivatives.

Substitution on the phenyl ring of the cinnamoyl group was initially explored (Table 1). The replacement of the chlorine with bromine (**6**) at the 2-position yielded an analog with antibacterial activity (MIC = 25  $\mu$ M) in WT cells, representing a 8-fold decrease in the MIC compared to **2**. The MIC was unchanged in the hyperporinated cells and only slightly lower in the efflux deficient cells (MIC = 12.5  $\mu$ M). Several other analogs in this series displayed antibacterial activity (> 50  $\mu$ M) in *E. coli* and appeared to be only weak substrates for efflux (Table 1). However, substitution with the electron-withdrawing 2-NO<sub>2</sub> group (**9**) led to a complete loss of antibacterial activity, while replacing Cl with Br (**12**) at the 4-position or the dichloro-substituted phenyl (**14**) led to a loss of antibacterial activity in WT and WT-pore cells. These compounds did show activity in the efflux-deficient *tolC* cells with MICs > 25  $\mu$ M, suggesting that these substitutions promote efflux by AcrAB–TolC (Table 1).

Potentiation for NOV and ERY was also evaluated. Several compounds (**6, 7, 8, 10, 11, 13**) were able to potentiate NOV with MPC<sub>4</sub> values in the range of 6.25–12.5  $\mu$ M, which is slightly higher than what was observed with **2** (1.56  $\mu$ M, Table 1). These compounds also potentiated ERY with MPC<sub>4</sub> values similar to their NOV potentiation. One exception was bromo analog, **6**, which potentiated ERY (MPC<sub>4</sub> = 3.1  $\mu$ M) about 4× better than it potentiated NOV (MPC<sub>4</sub> = 12.5  $\mu$ M). Three analogs (**9, 12, and 14**) failed to potentiate the activities of either NOV or ERY. These were the same analogs that also lacked antibacterial

activity in the WT cells. In general, analogs displayed similar cytotoxicity to that observed with **2**, except for fluoro analog, **7**, which gave a  $CC_{50}$  ( $28.3 \mu\text{M}$ ) about 3-fold higher than the original lead, **2**.

Because most of these analogs possess intrinsic fluorescence that increases when compounds are bound to lipids or nucleic acids,<sup>43</sup> we also analyzed their intracellular accumulation and the effect of efflux and permeation across the OM using an activity-independent fluorescence assay. In this assay, increasing concentrations of compounds were incubated with WT and WT-pore cells and the efflux-deficient derivatives *tolC* and *tolC*-pore. The change in fluorescence was then monitored as a function of time (Figure 2). In agreement with their respective antibacterial activities, the cinnamoyl analogs **7**, **8**, **10**, and **11** accumulated with similar kinetics in the efflux-proficient and efflux-deficient cells, suggesting that these compounds avoid efflux by AcrAB–TolC (Figure S1). However, these compounds slowly permeated the OM as observed from the increased rates of their intracellular accumulation in the hyperporinated strains.

### Antibacterial and Potentiation Activities of the Naphthyl Derivatives.

Attention was next shifted to analogs where the cinnamoyl group was replaced with various substituted naphthyl groups, as in previous efforts going from **1** to **4** (Table 2). Bromo (**15** and **16**) and methoxy-substituted (**17** and **18**) analogs displayed antibacterial activity in *tolC* and *tolC*-pore cells with only **15** giving any appreciable activity in the WT-pore cells ( $\text{MIC} = 50 \mu\text{M}$ ). Thus, all compounds are substrates for efflux. Analog **15** potentiated the activities of both NOV and ERY with identical  $\text{MPC}_4$  values ( $12.5 \mu\text{M}$ ), while **16–18** potentiated NOV ( $\text{MPC}_4 = 12.5\text{--}25 \mu\text{M}$ ) but surprisingly did not potentiate ERY ( $\text{MPC}_4 = 200 \mu\text{M}$ ). These naphthyl analogs gave only slightly higher  $CC_{50}$ 's ( $\sim 20 \mu\text{M}$ ) than the corresponding cinnamoyl compounds.

Substitution with electron-withdrawing groups such as cyano (**19**), carbomethoxy (**22**), or an amide moiety (**23**) led to a complete loss of antibacterial and potentiation activity. The unsubstituted **20** displayed some antibacterial activity ( $\text{MIC} = 50 \mu\text{M}$ ) in *tolC* cells and potentiated both NOV ( $\text{MPC}_4 = 25 \mu\text{M}$ ) and ERY ( $\text{MPC}_4 = 50 \mu\text{M}$ ). The cyclopropyl analog, **21**, lacked antibacterial activity in WT cells but was active in hyperporinated WT-pore cells ( $\text{MIC} = 50 \mu\text{M}$ ), making it one of the few analogs affected by permeation. It also had a  $CC_{50}$  of  $31 \mu\text{M}$ , which was the lowest observed in this series.

Previous docking calculations suggested that adding aromatic rings at either the C5- or C6-positions might increase the affinity for AcrA (*vide infra*).<sup>44</sup> As a result, a set of aromatic substituted naphthyl groups was prepared. The corresponding C6-substituted analogs (**24–27**) failed to show any antibacterial activity, and only phenyl-substituted analog **24** exhibited any potentiation (Table S1). Following the trend observed with other naphthyl compounds, **24** only potentiated NOV ( $\text{MPC}_4 = 25 \mu\text{M}$ ) and not ERY.

The C5-aryl-substituted analogs are shown in Table 3. Most of these analogs (**28**, **29**, **31**, **34**, and **36**) had similar profiles. They showed no antibacterial activity in either WT or WT-pore cells but did exhibit similar antibacterial activity in the efflux-deficient *tolC* and *tolC*-pore cells. They potentiated NOV ( $\text{MPC}_4 = 6.25\text{--}12.5 \mu\text{M}$ ) but not ERY. Two

analogs, the dimethylphenyl, **30**, and 3-hydroxyphenyl analogs, **32**, had no antibacterial activity in any of the cell types. Compound **30** potentiated NOV ( $MPC_4 = 25 \mu M$ ) but not ERY, while **32** failed to potentiate either antibiotic. Three analogs (**31**, **33**, and **36**) were able to potentiate ERY in addition to NOV. The 3-aminosubstituted analog, **31**, was the weakest of the three in terms of potentiation values while the 2-hydroxyphenyl analog, **33**, was the best, potentiating both NOV and ERY with  $MPC_4 = 12.5 \mu M$ . Compound **33** was the only naphthyl analog that possessed antibacterial activity even in the WT cells ( $MIC = 50 \mu M$ ). The  $CC_{50}$  value for **33** was  $27.3 \mu M$ . The replacement of hydroxy or methoxy with an electron-withdrawing cyano group (**35**) led to a loss of both antibacterial and potentiation activity.

Taken together, these results show that, unlike the cinnamoyl-derived analogs, the majority of the naphthyl analogs lacked antibacterial activity in the WT or WT-pore cells. Several compounds exhibited antibacterial activity in *tolC* cells, suggesting that the naphthyl analogs were more susceptible to efflux than the cinnamoyl analogs. Another difference between the two sets of compounds was the finding that, with only a few exceptions (**15**, **20**, **31**, **33**, and **36**), the naphthyl analogs could potentiate only NOV and not ERY. Aryl substitution at the C5 position of the naphthyl ring yielded the best results in terms of NOV potentiation.

### Efflux Inhibition in Bacterial Growth-Independent Assays.

Intrinsic antibacterial activities of compounds can contribute to the observed MPC values, and in the case of the cinnamoyl derivatives, the MICs are very close to the observed MPCs (Table 1). To establish whether the potentiation of antibiotic activities is indeed due to the inhibition of efflux, we first analyzed MPCs in efflux-deficient *tolC*-pore cells. We found no potentiation of NOV or ERY activities in these cells (Table S2).

We next analyzed the ability of compounds to inhibit efflux in a bacterial growth-independent assay using fluorescent probes that are substrates of AcrAB–TolC. Since these compounds are intrinsically fluorescent (Figure 2), we needed a probe with fluorescence properties distinct from those of the compounds. We chose the Nile Red probe, which is not fluorescent in water solutions but emits red light in hydrophobic environments such as lipid membranes. Cells were incubated with increasing concentrations of compounds, and the kinetics of the change in fluorescence was analyzed (Tables 1–3 and Figure S2). Most of the tested cinnamoyl derivatives inhibited efflux of Nile Red with efficiency similar to that of **2**. Compounds such as **6** and **10–12** were more effective than **2** at the highest concentration ( $32 \mu M$ ), whereas **9** and **14** failed to inhibit Nile Red efflux (Table 1).

Similarly, naphthyl analogs were comparable to **2** as inhibitors of Nile Red efflux. Among this series, **17** and **36** were more effective and **16**, **18**, and **20** were all less effective than **2** (Figure S2 and Tables 2 and 3). Thus, compounds inhibited efflux in both bacterial growth-dependent assays (i.e., by potentiating the activities of the antibiotics) and in growth-independent assays. The inhibition of Nile Red efflux and potentiation of antibiotic activities were observed in WT-pore cells but not in efflux-deficient *tolC*-pore cells, further confirming the dependence of these activities of compounds on efflux.



## Interactions with AcrA.

To gain insight into the mechanism of antibiotic potentiation by **2** and its analogs, we next analyzed how these compounds interact with AcrA. In SPR-based assays with purified AcrA protein, we found that all cinnamoyl analogs bound AcrA with equilibrium dissociation constants ( $K_D$ ) ranging from 0.02 to 0.3 mM (Table 4). In contrast, naphthyl substituents that bound AcrA varied considerably in their affinities. Among all tested compounds, **17** and **36** were found to bind AcrA with the highest affinity ( $K_D = 1\text{--}2\ \mu\text{M}$ ).

For compounds with EPI activities, we also analyzed their interactions with AcrA *in vivo* using a proteolysis assay.<sup>38</sup> In this assay, AcrA assembled into the AcrAB–TolC complex is cleaved into two major proteolytic fragments comprising amino acid residues K46-K396 and K46-T296, respectively. The proteolytic profiles of the untreated cells are dominated by these two AcrA fragments (Figure 3). In contrast, an additional K46-K346 fragment is accumulated when AcrA fails to assemble into a complex. Although **2** and most of its derivatives generated in this study did not affect the proteolytic profiles of AcrA in the periplasm of WT-pore cells, **12** and **17** and, to a lesser extent, **31** and **36** altered the AcrA profiles, as seen from the accumulation of the characteristic K46-K346 fragment. This result suggests that treatment of cells with these compounds interfered with the assembly of the AcrAB–TolC complex (Figure 3). All four compounds bound the purified AcrA with relatively high affinities, with **17** and **36** being the strongest binders (Table 4). This result further demonstrated that, although many compounds bind the purified AcrA, their specific interactions can lead to different outcomes and certain interactions may affect the assembly of the AcrAB–TolC pump.

We next used ensemble docking to gain insight into the molecular mechanism underlying the interactions of compounds with AcrA. The unbound AcrA monomer is quite flexible and samples a wide range of conformations among its four structural domains:  $\alpha$ -hairpin, lipoyl,  $\beta$ -barrel, and membrane proximal (MP).<sup>45</sup> The two-predominant *cis* and *trans* conformations of AcrA differ in their inter-residue contacts between the  $\beta$ -barrel and MP domains. In the complex with AcrB and TolC, AcrA adopts a *trans* conformation. Previous studies have shown that **1** binds predominantly at site IV, which is located between the lipoyl and  $\beta$ -barrel domains of AcrA (Figure 4A).<sup>44</sup>

To analyze AcrA interactions with **2** and its analogs, we used an ensemble of 29 conformations of full-length monomeric AcrA structures obtained from molecular dynamics simulations. Compounds were docked to four previously identified sites on AcrA (Figure 4A), and the top pose was selected on the basis of the Vina docking score (Table 4).<sup>44</sup>

For most of the cinnamoyl and naphthyl analogs, the top docking score corresponded to binding at site III, which is located at the flexible interface of the  $\beta$ -barrel and MP domains. The overall most favorable docking score for the cinnamoyl analogs was  $-9.5\ \text{kcal mol}^{-1}$ , which was obtained for **10**, and  $-9.6\ \text{kcal mol}^{-1}$ , obtained for naphthyl analogs **25**, **30**, and **35** (Table 4). For site III, the top docking scores were all within  $1.6\ \text{kcal mol}^{-1}$  of each other, which is within the expected error range for docking calculations of this type.<sup>46</sup> Thus, we cannot reliably distinguish between the predicted binding affinities of the cinnamoyl and naphthyl analogs.

Regardless of the substituent position, the R groups do not participate in any polar interactions with the protein, and these analogs have similar docking poses at this site (Figure 4). For example, both the *ortho*-substituted compound **2** (Figure 4B) and the *para*-substituted analog **11** (Figure 4C) form polar contacts with T53 and are near Q51, T54, E55, R294, Q341, and I343. Importantly, these residues are known to be critical for the *cis*-to-*trans* conformational transitions in AcrA and for the functional activity of the efflux pump.<sup>45</sup> All C(6)-substituted analogs as well as the nonaryl-substituted C(5)-analogs were also predicted to bind in a similar position regardless of substitution (Figure 5E–G) with the exception of **23**, which was predicted to bind elsewhere in site III. For the C5-substituted aryl compounds, the naphthyl ring is flipped  $\sim 180^\circ$  in its predicted binding pose (Figure 5H).

Therefore, SPR experiments suggest that compounds from both the cinnamoyl and naphthyl series interact with AcrA. These interactions apparently are not sensitive to chemical modifications and cannot explain the observed differences in the activities of the compounds. Compounds **12**, **17**, and **36**, which display high affinities for purified AcrA, affect its proteolytic profiles and possibly the assembly of the AcrAB–TolC complex. However, we note that these ligands share similar docking scores and poses with other compounds in the AcrA model. Thus, additional factors besides interactions with AcrA alone likely contribute to the observed activities of these compounds.

### Interactions with AcrB.

The analogs with cinnamoyl and naphthyl substitutions were notably different in both their growth-inhibitory and EPI activities. In particular, the naphthyl group increased the propensity of the compounds to be expelled by the AcrAB–TolC pump and reduced their potency in combination with ERY but not with NOV. These results suggested either changes in how the compounds interact with the efflux pump components, or in their mechanism of action, or both. Using SPR-based assays with purified AcrB protein, we found that the binding affinities of all cinnamoyl and a few naphthyl substituents toward AcrB varied from low micromolar range to low millimolar range and were comparable to those toward AcrA (Table 4). These affinities were also similar to the previously reported affinities of AcrB to antibiotics NOV, doxorubicin, and minocycline and such EPIs as MC207,110.<sup>47,48</sup> However, for several naphthyl-containing compounds such as **20**, **28**, **33**, and **35**, a binding signal was detected for the immobilized AcrB but not for AcrA, suggesting that these naphthyl substituents have higher affinity for the AcrB transporter.

No crystal structure of NOV bound to AcrB is available, but the recent cryo-EM study of the MexAB–OprM tripartite pump from *P. aeruginosa* tentatively assigns a density to NOV in the DBP of MexB.<sup>49</sup> Additionally, small molecule substrates such as minocycline and some previously characterized EPIs have been crystallized within the DBP of AcrB.<sup>28,29,50</sup> Specifically, EPIs were found to bind AcrB in the hydrophobic trap. We therefore carried out molecular docking runs of **2** and its analogs to the DBP of AcrB (Figure 6). The best docking pose of compound **2** (Vina docking score of  $-11.9 \text{ kcal mol}^{-1}$ ) is more favorable than the one calculated for AcrA. The ligand binds in the DBP with the cinnamoyl scaffold in the hydrophobic trap and the quinolinium heterocycle in the most hydrophilic portion of

the pocket (Figure 6A). Two parallel displaced  $\pi$ - $\pi$ -stacking interactions were observed, one involving the *o*-chloro-cinnamoyl moiety engaged by F178 and the other being the peptidyl quinolinium  $\pi$ -system with F628. No hydrogen bonds were observed, pointing to hydrophobic contacts as the main source of affinity. Indeed, the main residues contributing to binding are F610, V612, V139, V571, Y327, P326, and I277. The role of the chloro substituent at the *ortho* position of the phenyl ring is unclear upon first inspection, but it could be important for affecting directionality and bonding with F178.

**Cinnamoyl Derivatives.**—The cinnamoyl derivatives display the same chemical interaction pattern (Figure 6A) with similar average docking scores ( $-12.1 \pm 0.4$  kcal mol<sup>-1</sup>, Table 4) than their parent compound **2**. Consistent with the experimental data, these results indicate that all tested ligands can be effectively accommodated within the DBP of AcrB by exploiting two important chemical features: aromaticity and amphiphilicity. Both features contribute to the optimal fit within the protein cavity, dictating ligand orientation and defining the interaction pattern.

Upon visual inspection, *p*-substituted ligand poses differ subtly from *o/m*-analogues: Specifically, they assume more extended conformations than the latter, which instead are more bent and are all superposable (Figure 6B). Compound **14**, characterized by a dichlorobenzene moiety, is a substrate of AcrB (Table 1), but in contrast to monosubstituted inhibitors **10** and **2**, it lacks EPI activity in both bacterial growth-dependent and -independent assays. Both computational and experimental data suggest that the 2,3-dichloro substitution negatively affects the interaction with F178 by altering electrostatic and/or local steric effects. F178, in fact, is one of the most important phenylalanine residues in the hydrophobic trap for binding both inhibitors and substrates, on the basis of X-ray experiments and previous computational studies.<sup>36,51,52</sup>

The *o*-nitro compound **9** constitutes a special case. Although retaining the above-mentioned interaction pattern, the nitro group provides polarity to the most hydrophobic portion of the ligand, such that amphiphilicity is reduced and the interaction with the hydrophobic trap is less favorable ( $-11.5$  kcal mol<sup>-1</sup>). In agreement, **9** lacks EPI activity.

The preferred conformation of the three *p*-substituted cinnamoyl analogues within the DBP is linear and extended with the main substituent oriented toward Y327 and P326 (Figure 6B). These ligands share the same interaction pattern reported for the *o*-substituted analogues with some distinctive exceptions represented by Q151, G179, A279, and N274, and the latter interaction observed only in the docking pose of **12**. The binding modes of **11** and **13** are superimposable with each other but not with **12**. In **11** and **13**, the anilinic amine of the quinolinium is oriented toward Q151, while in **12**, it is oriented toward N274 on the opposite side. The brominated ligand binds less deeply in the DBP than the chlorinated and isopropyl derivatives, probably due to the greater size of the bromo substituent, which affects ligand directionality to some extent. Due to its positioning, the quinolinium group of **12** is too far from F628 to establish substantial parallel-displaced stacking. The interaction with F628 is preserved by the peptide bond  $\pi$ -system, but it is likely weaker in strength than when it is made with the quinolinium group. Consistent with this observation, the

*o*-substituted derivatives show on average better docking scores than the corresponding *p*-substituted ones (Table 4).

**Naphthyl Derivatives.**—The docking scores for selected naphthyl derivatives are generally more favorable than cinnamoyl derivatives (Table 4). The introduction of the naphthyl ring isostere in place of the cinnamoyl moiety leads to a more favorable interaction within the DBP of AcrB. This difference is especially evident in the interaction pattern of **20** with the protein, in which the naphthalene is unsubstituted and therefore represents a good reference molecule for this series (Figure 7). Even in this case,  $\pi$ – $\pi$  bonds appear to determine the interaction pattern observed, while amphiphilicity sets the molecular orientation. Differing from the cinnamoyl analogues, F628 further stabilizes the ligand in the pocket by means of two aromatic interactions (one parallel-displaced stacking and one sandwich stacking). The stacking interaction with F178 is preserved with the quinolinium ring interacting with F615 as well. However, F615 does not seem relevant for other compounds. The amino acids V139, G179, I277, A279, P326, Y327, V571, F610, and V612 are the most contacted residues, contributing primarily through hydrophobic interactions, even if, in some cases, Q151 and N274 are also involved.

As illustrated in Figure 6, both inhibitors and substrates follow the binding trend described so far, but peculiarities can be detected, depending on functionalization of the naphthalene ring at position 5 or 6. Specifically, C5-substituted ligands feature an overall higher affinity than the unsubstituted compound **20** or the related C6-substituted complexes ( $-15.1$  vs  $-13.2$  kcal mol<sup>-1</sup> according to the docking scores).

The computational data are consistent with the experimental results. Specifically, functionalization with a phenyl moiety at the 5-position in **29** allows for the formation of an additional  $\pi$ – $\pi$  sandwich stacking with the Y327 phenolic side chain, preserved for all the related C5-substituted compounds but absent in the C6-substituted ligand top poses. For the latter, in fact, the ligand is hindered and forced into its own extended orientation so that it cannot interact by the same mode. Moreover, large substituents could lead to unfavorable contacts compared to the less hindered ligand **17**. Compound **35** is characterized by the presence of an acetonitrile group, which might give rise to unfavorable electrostatic interactions with M573. For the docking pose of substrate **26**, stacking between the quinolinium heterocycle and F178 is lacking, which could partially explain its activity profile. Compound **23**, which has a saturated piperazine amide substituent, is unable to engage in  $\pi$ -stacking interactions with Y327 and suffers from additional unfavorable steric clashes supporting the observed experimental data that the ligand does not bind to AcrB.

### Potential of Antibacterial Activities in Other Gram-Negative Bacteria.

We previously showed that **2** can potentiate the activities of NOV and ERY in other enterobacteria such as *Enterobacter cloacae* and *Klebsiella pneumoniae* but not *Pseudomonas aeruginosa*.<sup>38</sup> In agreement with these findings, most of the cinnamoyl derivatives with EPI activities in *E. coli* also potentiated the activities of NOV, ERY, or both in *E. cloacea* and *K. pneumoniae* (Table 5). Compounds **6**, **7**, and **8** also potentiated the activity of ciprofloxacin (CIP) but only against *K. pneumoniae*. In contrast, the naphthyl

derivatives were notably less potent in these bacteria, likely due to their low permeation resulting from the synergistic action of active efflux and the OM barrier. Only **10** and **13** showed EPI activity in *P. aeruginosa* but only in combination with NOV and not with ERY or CIP (Table S3). The reasons for species- and antibiotic-specific differences in EPI activities are not immediately clear, but these could be the result of species-specific differences in the intracellular permeation of EPIs and antibiotics.

## DISCUSSION

We have prepared a series of cinnamoyl- and naphthyl-derived amides of the 4,6-diamino-2-methylquinoline scaffold as potential EPIs. The cinnamoyl analogs profiled very similar to the original hit. Many of them were shown to bind strongly to AcrA, potentiate NOV and ERY in *E. coli*, and inhibit efflux in a fluorescent probe accumulation assay. A number of these analogs also exhibited strong antibacterial activity in addition to efflux inhibition and avoided TolC-dependent efflux. Unfortunately, they also demonstrated cytotoxicity that limits their utility. The replacement of the cinnamoyl group with a set of corresponding naphthyl-based analogs led to compounds with different profiles. In general, these analogs did not bind to AcrA but did potentiate NOV. However, most of these analogs did not potentiate ERY in *E. coli*. They appear to permeate the OM of *E. coli* and show antibacterial activity but are likely substrates of the pump, which limits their antibiotic effects. The naphthyl analogs did show lower cytotoxicity, typically 2- to 3-fold relative to the cinnamoyl compounds.

NOV and ERY differ in their interactions with AcrA and AcrB and in their propensity to be expelled by the AcrAB–TolC pump. The antibacterial activity of ERY is strongly enhanced by hyperporination of the OM, despite fully active efflux (Table 1).<sup>42</sup> In contrast, the activity of NOV is almost exclusively affected by AcrAB–TolC. Our previous studies also showed that NOV but not ERY binds to both AcrA and AcrB in the SPR assays.<sup>38,48</sup> The results of this study further demonstrate how specific chemical modifications govern the effect of EPIs on antibacterial activities of these antibiotics. Most of the analyzed compounds are likely to interact with both AcrA and AcrB, although the naphthyl derivatives have higher affinities in docking to the DBP of AcrB. In the crystal structure of the ERY-bound AcrB, this large antibiotic is located in a proximal multisite drug-binding pocket of AcrB (known as the proximal binding pocket, PBP) that extends farther into the interface with DBP.<sup>53</sup> Hence, the PBP is believed to be the primary recognition and binding site of high-molecular mass compounds such as ERY (~735 Da). Interestingly, in the assembled AcrAB–TolC complex (Figure 4A), site III of AcrA, which is the preferred binding site of **2** and its analogs, is adjacent to and faces the PBP of AcrB. Hence, the potentiation of ERY by cinnamoyl derivatives could be due to the direct interference of AcrA-bound compounds with the access of ERY into the PBP. Note that, according to a previous docking study,<sup>54</sup> NOV appeared to bind preferentially to the region of the DBP, including some of the phenylalanine residues lining the hydrophobic trap (F178, F610, F615). This binding mode is very similar to that tentatively assigned to NOV in MexB where it interacts with residues F178, F615, and F617.<sup>49</sup> Our results therefore suggest that the observed antibacterial potentiation of NOV and Nile Red efflux inhibition activities are enabled by the interactions of the compounds with the hydrophobic trap within the DBP of AcrB.

Previous mutagenesis studies on AcrB showed that Y327A substitution decreased the MICs (i.e., reduced efflux activity) of NOV but not ERY, whereas F178A and F628A substitutions in AcrB decreased the MICs of both antibiotics.<sup>55–57</sup> In agreement, our molecular docking analyses further support the role of F178 and F628 for the binding of both substrate and inhibitor compounds to AcrB because these residues are involved in well-ordered  $\pi$ -stacking interactions of differing stability. We also identified Y327 as a crucial residue for both recognition and activity of the ligands, especially of naphthyl derivatives, and other contact residues (polar and apolar) that contribute to the general interaction pattern observed.

The results presented here expand on our previous efforts to develop novel EPIs targeting the MFP AcrA of the AcrAB–TolC efflux pump of *E. coli*. By following up on a novel hit from the NCI collection, we have identified structure–activity relationships for compounds that bind to AcrA and prevent efflux of both NOV and ERY. Additional modifications led to compounds with stronger affinities to AcrB and thus changed the mechanism of inhibition relative to our previously reported AcrA inhibitors. Future efforts will be directed toward further exploring the mechanism of potentiation of NOV for the naphthyl compounds and expanding the SAR around this series to optimize binding to AcrA.

## METHODS

### MTS Cytotoxicity Assay (CC<sub>50</sub>).

A549 cells (human alveolar basal epithelial cells,  $1.0 \times 10^4$  cells/well) were seeded in 96-well plates and incubated in Dulbecco's Modified Eagle Medium with 10% fetal bovine serum plus 1% penicillin/streptomycin solution, 1% nonessential amino acids, and 1% glutamine. The compounds were diluted in the medium to the indicated concentrations to a final concentration of 1% DMSO and added to the cells 48 h after plating, with each concentration tested in triplicate. Soluble MTS reagent [3-(4,5-dimethylthiazol-2-yl)-5-(3-carboxymethoxyphenyl)-2-(4-sulfophenyl)-2H-tetrazolium, Promega] was added 72 h after incubation; the cultures were incubated for 90 min, and absorbance was read at 490 nm. The CC<sub>50</sub> was calculated as the concentration of the inhibitor required to reduce cell viability 50% relative to untreated cells. The data are plotted as log[inhibitor] versus response and fit to a variable slope model using Graph Pad Prism (v6; GraphPad Software, Inc.).<sup>58</sup>

### Microbiological Assay.

*E. coli* BW25113 (WT, (*araD-araB*)<sub>567</sub> (*rhaD-rhaB*)<sub>568</sub> *lacZ*4787 (::rrnB3) *hsdR*514 *rph-I*), and *tolC* (BW25113 *tolC ygiBC*) strains of *E. coli* and their hyperporinated WT-pore (BW25113 *attTn7*::mini-Tn7T Km<sup>r</sup> *araC*ParaBAD *fhuA C/ 4L*) and *tolC*-pore (*tolC ygiBC attTn7*::mini-Tn7T Km<sup>r</sup> *araC*P<sub>araBAD</sub> *fhuA C/ 4L*) variants used in this study are derivatives of BW 25113 and GD102, respectively.<sup>42</sup> The *E. coli* BL21(DE3) strain was used for overexpression and purification of AcrA,<sup>59</sup> and the AG100AX strain was used for overexpression and purification of AcrB.<sup>48</sup> MICs were analyzed using a 2-fold broth dilution method.<sup>60</sup> For the checkerboard assay, an antibiotic and a test compound were serially diluted into 96-well plates as described previously.<sup>61</sup>

### Surface Plasmon Resonance.

For the amino coupling of AcrA and AcrB, CM5 chip surfaces were activated with 0.05 M *N*-hydroxysuccinimide and 0.2 M *N*-ethyl-*N*-(3-diethylaminopropyl)carbodiimide (BIAcore). AcrA and AcrB were injected over surfaces immediately after activation. After immobilization, the excess of reactive groups was blocked by injecting 0.5 M ethanolamine HCl (pH 8.0). The immobilization and subsequent binding experiments were conducted in running buffer containing 20 mM HEPES-KOH (pH 7.0), 150 mM NaCl, and 0.03% DDM supplemented with 5% DMSO. The CM5 chip contains four chambers, whereas the first (control surface) was activated and processed in the same way but the protein was omitted during the immobilization step. The second and third chambers contained the immobilized AcrA and AcrB (ligand). The immobilized densities of both proteins (ligand) were 7167 and 7072 response units (RU), respectively. For kinetic modeling, we considered only the simplest models that would be compatible with one or two distinct events during both inhibitor binding and dissociation. These four models are (i) a simple 1:1 binding model; (ii) a heterogeneous ligand (HL), in which different protein populations on the on-chip surface have different kinetic properties; (iii) two-state reaction or ligand-induced conformational change, wherein conformational change occurs on the same time scale as ligand binding; (iv) bivalent analyte, where multiple analytes bind independently at nonidentical sites.<sup>62,63</sup>

### Fluorescence Accumulation Assay.

An accumulation assay was performed in a temperature-controlled microplate reader (Tecan Spark 10M multimode microplate reader equipped with a sample injector) in fluorescence mode.<sup>14</sup> Cells from frozen stocks were inoculated into LB medium and incubated for 16 h at 37 °C. Cells were then subcultured into a fresh 30 mL volume of LB medium and grown at 37 °C to an optical density at 600 nm (OD600) of 0.3. The cells were then induced with 0.1% arabinose and grown to an OD600 of 1.0, collected by centrifugation at 4000 rpm for 20 min at room temperature, and washed in 25 mL of HEPES-KOH buffer (50 mM; pH 7.0) containing 1 mM magnesium sulfate and 0.4 mM glucose (HMG buffer). The cells in HMG buffer were adjusted to an OD600 of ~1.0 and kept at room temperature during the experiment. Fluorescence intensities of Nile Red accumulated in the cells were plotted as a function of time and normalized to the emission of the dye before the cells were added. The data were imported into MatLab (MathWorks, Inc.) to be fitted to a simple exponential equation in the form of  $F = A_1 + A_2 [1 - \exp(-kt)]$ , where  $A_1$  represents the amplitude of the initial fast uptake of a dye, and  $A_2$  and  $kt$  are the amplitude and rate, respectively, that are associated with the subsequent slower uptake.<sup>14</sup>

### Ensemble Docking to AcrA and AcrB.

Molecular docking calculations targeting both AcrA and AcrB were performed using AutoDock Vina,<sup>46</sup> which implements a stochastic global optimization approach. The program was used with default settings but for the exhaustiveness parameter (giving a measure of the exhaustiveness of the local search), which was set to 1024 (default 8). Ligand protonation states were calculated using Marvin calculator plugins,<sup>64</sup> and compounds were considered flexible during docking (number of rotatable bonds in the range of 2 to 5). Protein and ligand input files in PDBQT format were prepared with AutoDock Tools.<sup>65</sup>

Protein flexibility was considered indirectly using the ensemble of conformations.<sup>66</sup> For AcrA, we used 29 previously identified conformations extracted from a 50 ns molecular dynamics simulation of a model of the full-length AcrA monomer.<sup>44</sup> In the case of AcrB, we employed 10 available X-ray conformations (PDB\_IDs: 2DHH, 2GIF, 2J8S, 3W9H, 4DX5, 4DX7, 4U8V, 4U8Y, 4U95, 4U96).<sup>67</sup> Guided docking runs were performed in both cases. For AcrA, we adopted a 25 Å × 25 Å × 25 Å box centered at four different sites defined on the basis of the center of mass of selected residues: site I (E67), site II (K241), site III (I343, I252), and site IV (F81, F254).<sup>68</sup> For AcrB, we used a 40 Å × 40 Å × 40 Å box centered in the center of mass of the DBP. The top 10 docking poses were retained for each protein–ligand pair, and the top ones were selected for further analysis. Molecular graphics were rendered using UCSF Chimera<sup>69</sup> or PyMOL 2.4 (<https://pymol.org>).

## Supplementary Material

Refer to Web version on PubMed Central for supplementary material.

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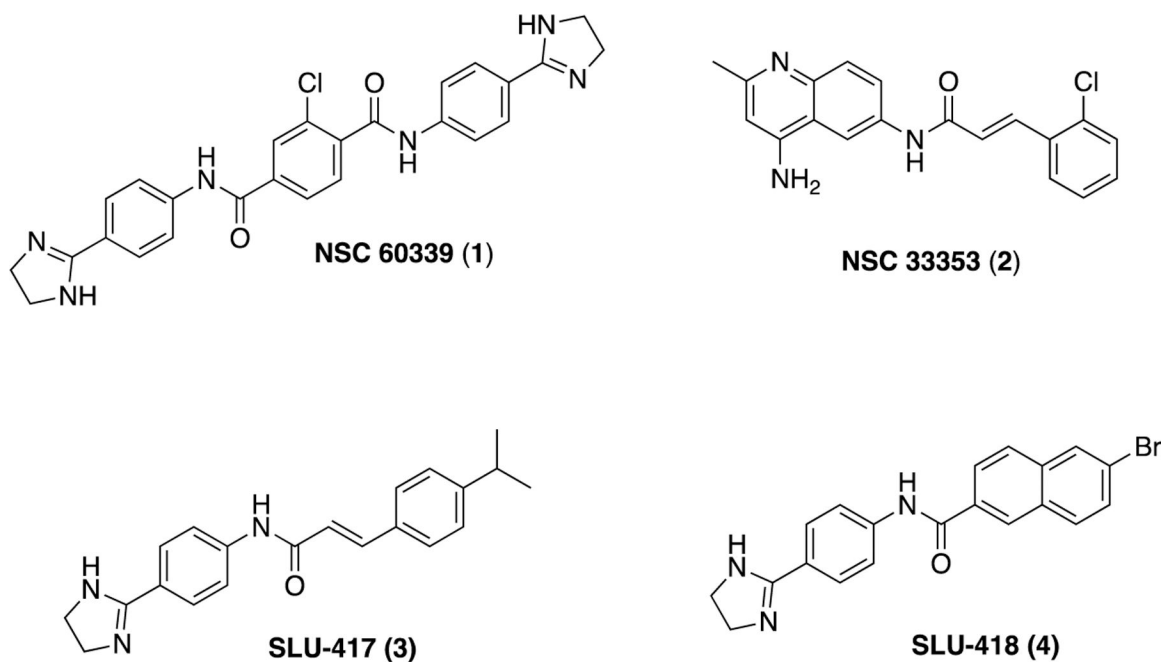


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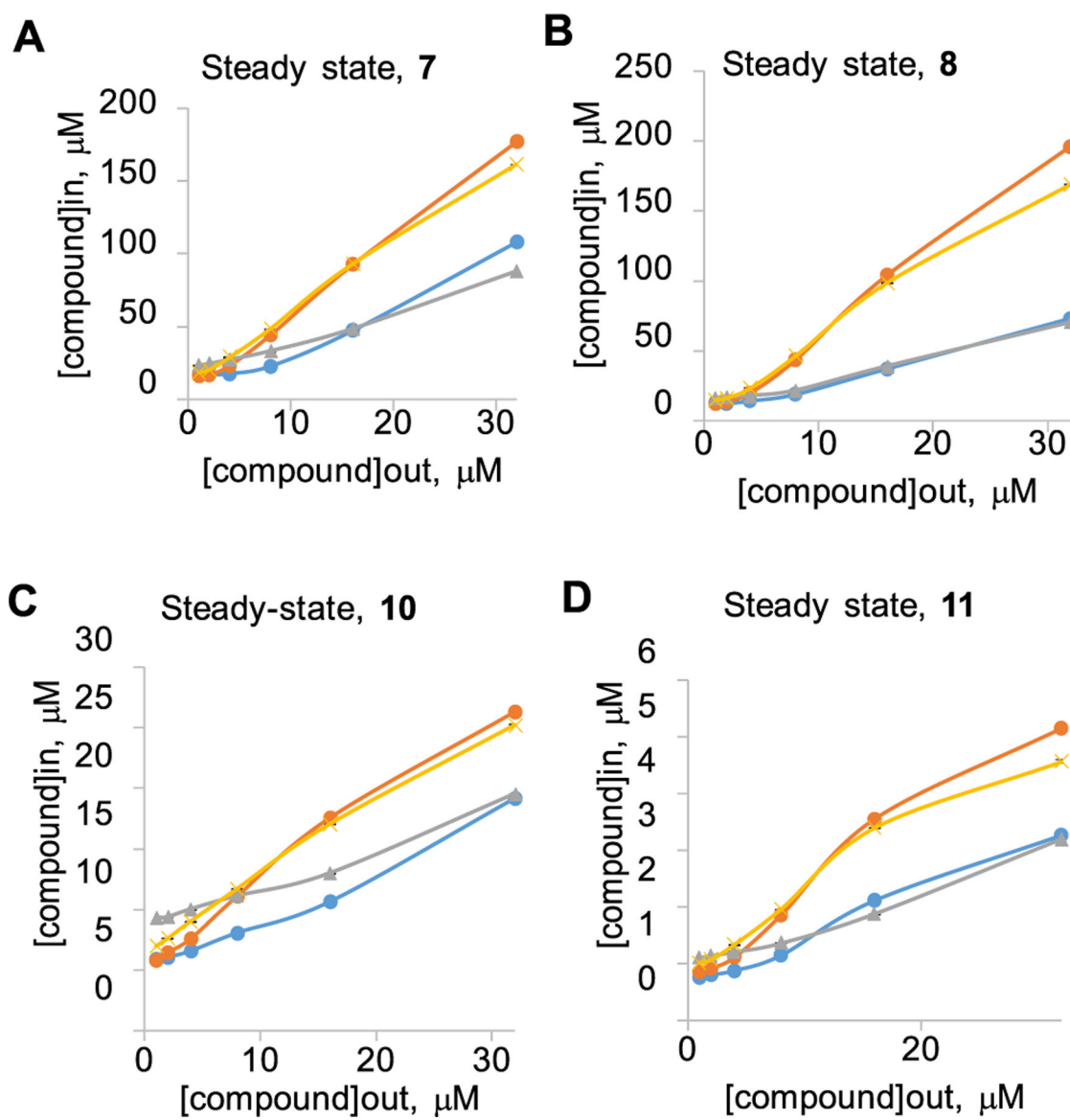
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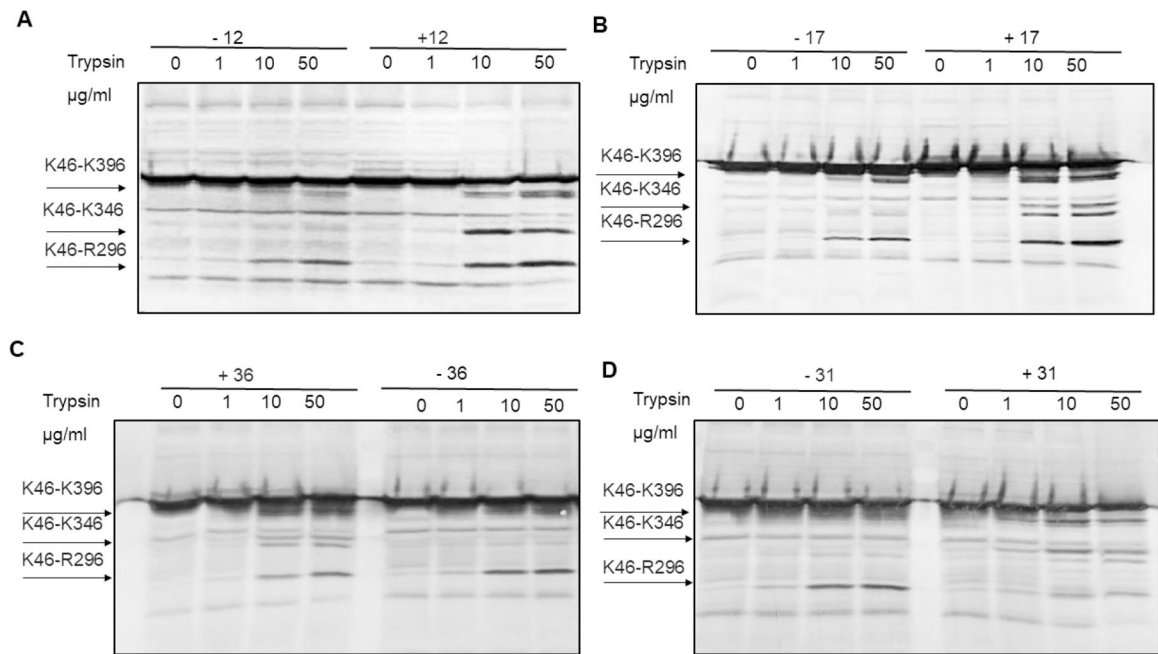


**Figure 1.** Previously identified compounds that bind to the membrane fusion protein AcrA of *E. coli* and inhibit efflux.<sup>38,39</sup>



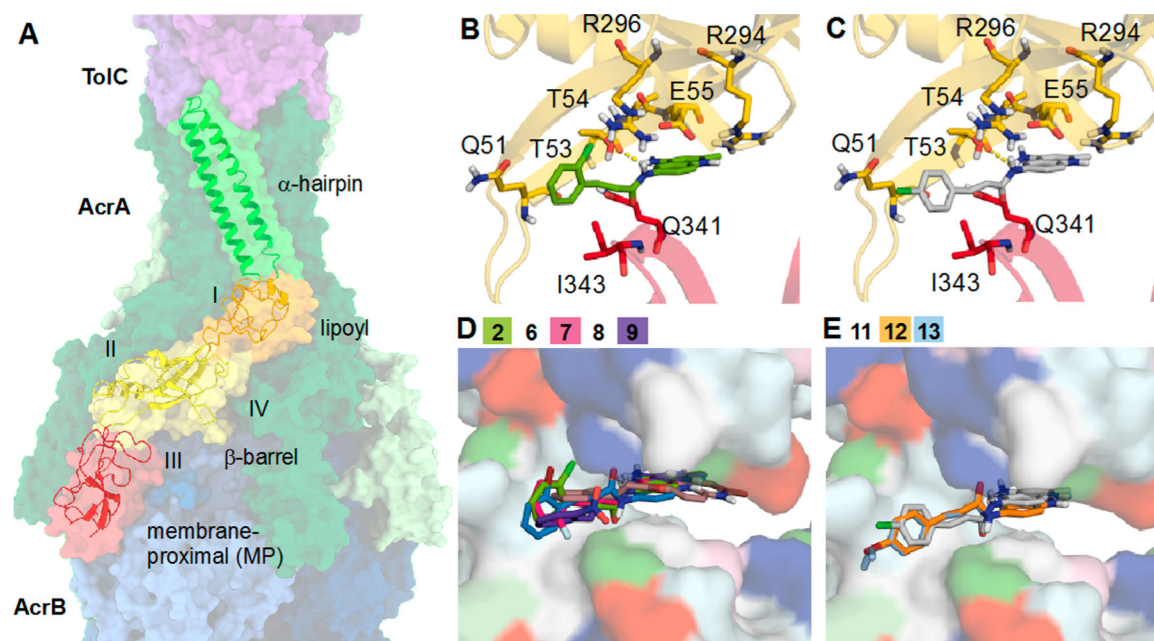
**Figure 2.**

Intracellular accumulation of compounds (A) **7**, (B) **8**, (C) **10**, and (D) **11** in *E. coli* cells with different genetic backgrounds. Doubling concentrations of compounds from 1 to 32  $\mu\text{M}$  were added to WT (blue), WT-pore (yellow), *tolC* (gray), and *tolC*-pore (orange); cells were incubated at room temperature for indicated periods of time, and fluorescence was measured in real time. Data from at least two independent experiments were fitted to a two-exponential equation to extract the steady-state intracellular concentrations. Error bars are SD ( $n = 2$ ).



**Figure 3.**

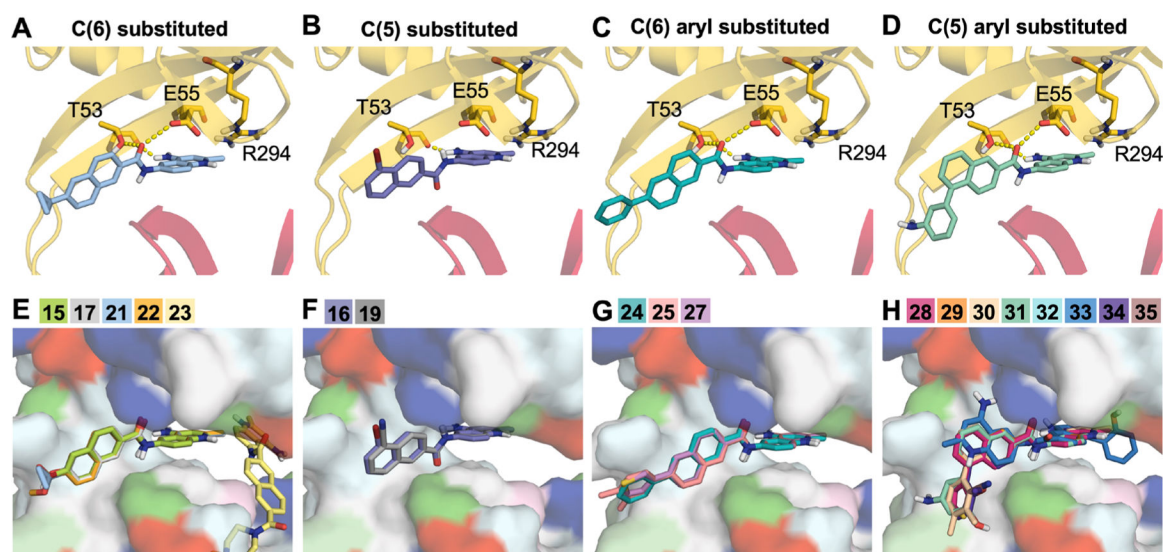
Proteolytic profiles of periplasmic AcrA in the presence and absence of (A) **12**, (B) **17**, (C) **36**, and (D) **31**. Cells were osmotically shocked with sucrose and treated with the indicated concentrations of trypsin for 30 min at 37 °C. Reactions were terminated by SDS sample buffer and boiling the samples for 5 min. Proteins and proteolytic fragments were separated by 12% SDS-PAGE, and AcrA fragments were visualized using polyclonal anti-AcrA antibody. The characteristic proteolytic fragments of AcrA as identified in ref 70 are indicated.



**Figure 4.**

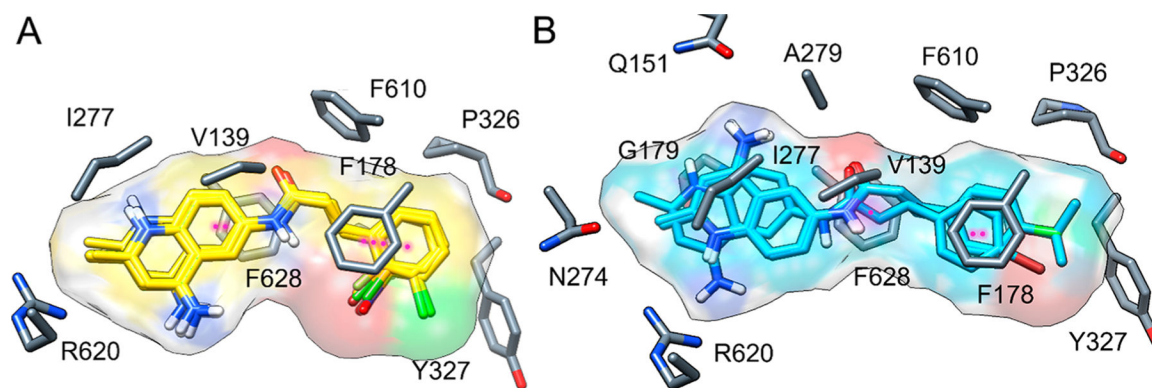
(A) Cryo-EM structure of AcrAB–TolC (PDB ID: 5NG5).<sup>71</sup> Individual subunits of TolC (purple), AcrA (green), and AcrB (blue) are shown in a surface representation. A single monomer of AcrA is shown as a cartoon and colored by domain ( $\alpha$ -hairpin = green, lipoyl = orange,  $\beta$ -barrel = yellow, membrane proximal (MP) = red). Sites I–IV used for docking are labeled. Top binding poses of (B) *o*-substituted cinnamoyl compound **2** (green) and (C) *p*-substituted cinnamoyl derivative **11** (gray) from AcrA docking. AcrA is shown as a cartoon and colored by domain with nearby residues shown as sticks and polar interactions represented by dashed yellow lines. Top site III docking poses of (D) *o*-substituted and (E) *p*-substituted cinnamoyl derivatives. Analogs are shown as sticks, and AcrA is shown as a surface and colored by residue type (hydrophobic = white, polar = cyan, positive = blue, negative = red, aromatic = magenta, proline = light green, glycine = dark green).





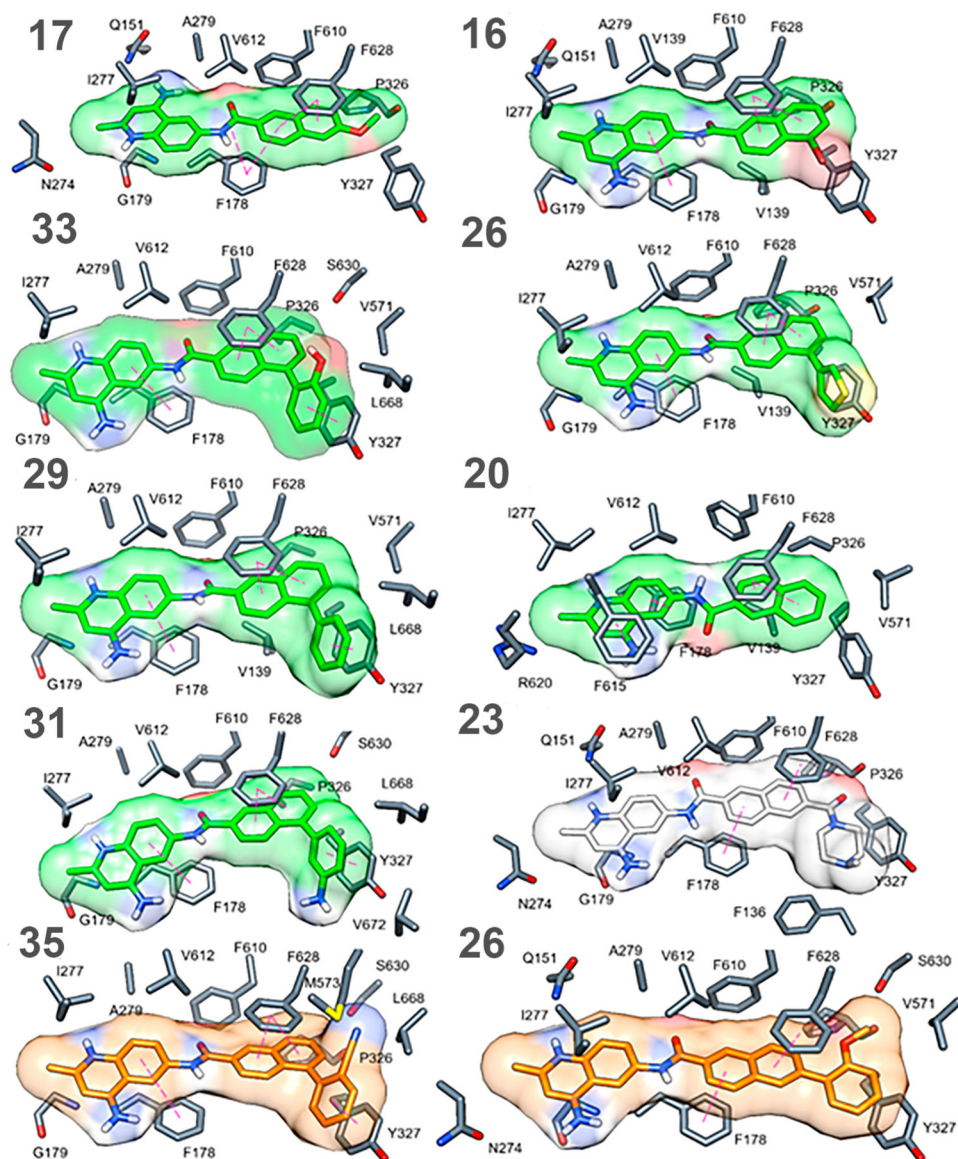
**Figure 5.**

Top poses from docking naphthyl analogs to AcrA. Example top binding poses for (A) C6, (B) C5, (C) C6 aryl, and (D) C5 aryl-substituted analogs are shown as sticks. Polar interactions are represented by dashed yellow lines, and residues that form polar interactions are also shown as sticks and colored by domain ( $\beta$ -barrel = yellow, membrane proximal (MP) = red). (E–H) Top-scoring poses of naphthyl analogs grouped on the basis of substitution. Analogs are shown as sticks, and AcrA is shown as a surface and colored by residue type (hydrophobic = white, polar = cyan, positive = blue, negative = red, aromatic = magenta, proline = light green, glycine = dark green).

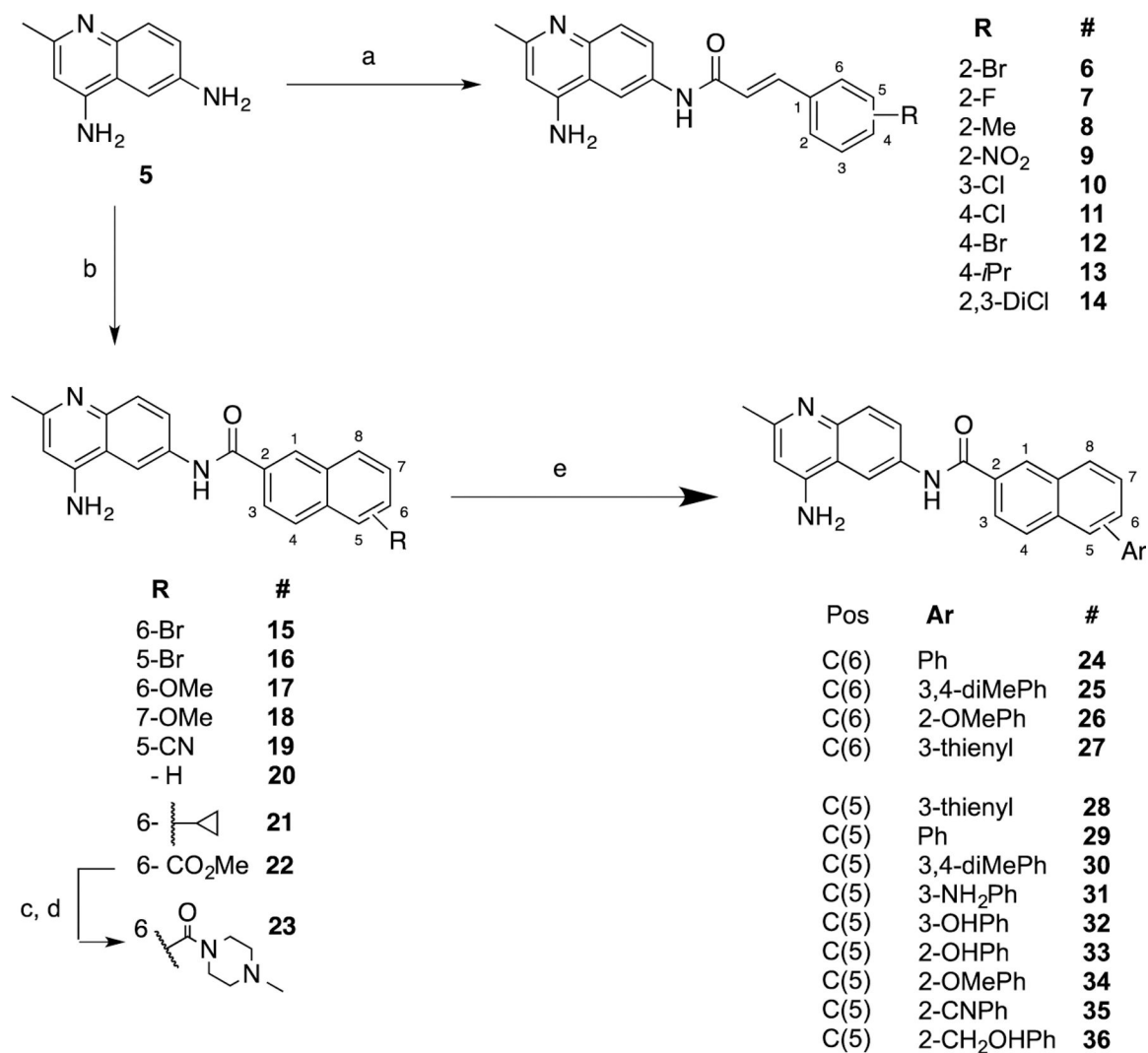


**Figure 6.**

(A) Top docking pose and ligand surface of *o*-substituted cinnamoyl derivatives **6–9** and **14** at the DBP of AcrB;  $\pi$ - $\pi$ -stacking interactions are shown as magenta dotted lines (ligand, yellow sticks; protein, gray sticks). (B) Top docking pose and ligand surface of *p*-substituted cinnamoyl derivatives **11–13** at the same site (ligand, cyan sticks; protein, gray sticks).

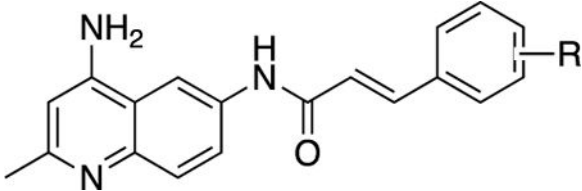


**Figure 7.** Docking poses and ligand surfaces of naphthyl AcrB binder inhibitors (green), nonbinders (light gray) and substrates (orange) in the DBP of AcrB;  $\pi$ - $\pi$ -stacking interactions are reported as magenta dotted lines, and protein residues are depicted as gray sticks.

**Scheme 1.**Synthetic Routes and Conditions for the Preparation of New Analogs<sup>a</sup>

<sup>a</sup>(a) HOAc (gl), then add cinnamoyl chloride, rt, 12 h. (b) HOAc (gl), then add naphthyl chloride, rt, 12 h. (c) LiOH, THF-H<sub>2</sub>O (9:1). (d) TBTU, CH<sub>2</sub>Cl<sub>2</sub>, 4-Me piperazine. (e) **15** or **16**, Pd(PPh<sub>3</sub>)<sub>4</sub>, K<sub>2</sub>CO<sub>3</sub>, microwave, ArB(OH)<sub>2</sub>.

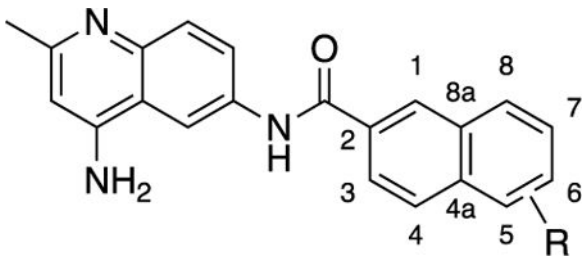
Table 1.

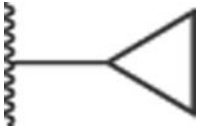
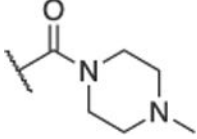
Antibacterial and Potentiation Activity for Substituted Cinnamoyl Analogs<sup>i</sup>


#	R	MIC ( $\mu\text{M}$ ) <sup>a</sup>				potentiation <sup>b</sup> ( $\mu\text{M}$ )			WT/ WTpore <sup>d</sup>	WT- pore/ tolC- pore <sup>e</sup>	efflux inhibition; <sup>f</sup> SS ratio 32 $\mu\text{M}$ /0 $\mu\text{M}$
		WT	WT- pore	tolC	tolC- pore	MPC <sub>4</sub> (NOV)	MPC <sub>4</sub> (ERY)	CC <sub>50</sub> ( $\mu\text{M}$ ) <sup>c</sup>			
N <sup>g</sup>		128	32–64	0.5	0.125	NA	NA	NA	NA	NA	NA
E <sup>h</sup>		64	4–8	2	0.125	NA	NA	NA	NA	NA	NA
2	2-Cl	200	100	12.5	12.5	1.56	3.1	10.0	2	8	6.5
6	2-Br	25	25	12.5	12.5	12.5	3.1	11.7	1	2	7.2
7	2-F	100	100	50	50	12.5	12.5	28.3	1	2	3.9
8	2-Me	50	25	25	50	6.25	12.5	ND	2	0.5	5.9
9	2-NO <sub>2</sub>	>400	>400	>400	>400	>200	>200	ND	1	1	1
10	3-Cl	25	25	12.5	6.25	6.25	6.25	10.1	1	4	8.3
11	4-Cl	25	12.5	12.5	6.25	6.25	6.25	11.2	2	2	11.2
12	4-Br	>200	>200	25	12.5	200	200	ND	1	>16	12.3
13	4-iPr	50	25	25	25	12.5	12.5	13.3	2	1	5.5
14	2,3- diCl	>200	400	12.5	6.25	400	200	ND	1	64	1

<sup>a</sup>MIC values, determined as the average of two replicates.<sup>b</sup>Minimum concentration of test compound required to reduce the MIC of novobiocin (NOV) or erythromycin (ERY) by 4-fold measured in WT-pore cells.<sup>c</sup>Measured in A549 cells; values are the average of two replicates.<sup>d</sup>The ratio of MIC values for compounds in WT cells vs permeated WT-pore cells.<sup>e</sup>The ratio of MIC values for compounds in WT-pore cells vs tolC-pore cells.<sup>f</sup>Accumulation of Nile Red fluorescent probe in WT-pore cells in the presence (32  $\mu\text{M}$ ) and absence (0  $\mu\text{M}$ ) of each compound.<sup>g</sup>Values for novobiocin.<sup>h</sup>Values for erythromycin.<sup>i</sup>MIC = minimum inhibitory concentration; WT = wild-type; ND = not determined; SS = steady state; NA = not applicable.

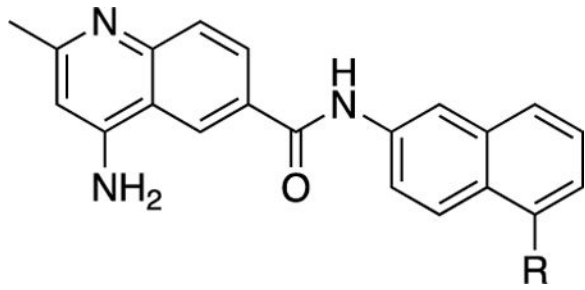
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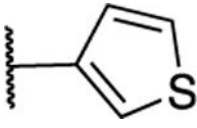
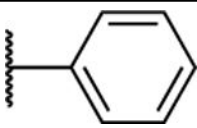
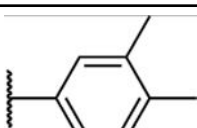
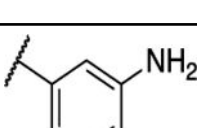
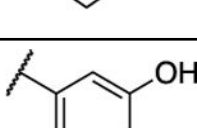
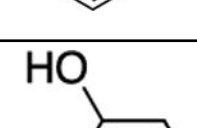
Antibacterial and Potentiation Activity for Substituted Naphthyl Analogs<sup>g</sup>


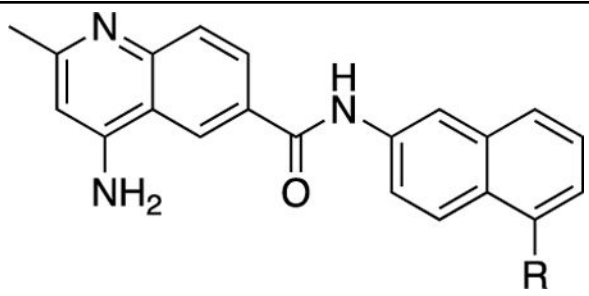
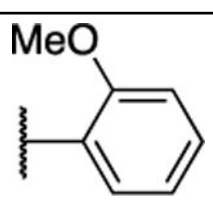
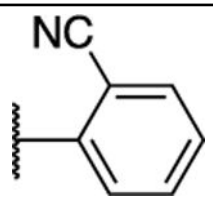
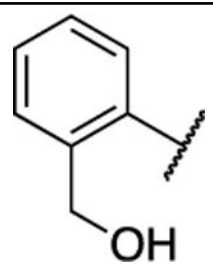
#	R	Position	MIC ( $\mu\text{M}$ ) <sup>a</sup>				Potentiation ( $\mu\text{M}$ ) <sup>b</sup>		CC <sub>50</sub> ( $\mu\text{M}$ ) <sup>c</sup>	WT/WT-pore <sup>d</sup>	WT-pore/ <i>tolC</i> -pore <sup>e</sup>	Efflux inhibition <sup>f</sup> , SS ratio 32 $\mu\text{M}/0 \mu\text{M}$
			WT	WT-pore	<i>tolC</i>	<i>tolC</i> -pore	MPC <sub>4</sub> (NOV)	MPC <sub>4</sub> (ERY)				
15	-Br	C(6)	100	50	25	12.5	12.5	12.5	21.3	2	4	1
16	-Br	C(5)	>200	>400	25	50	12.5	>200	18.8	0.5	>8	1.6
17	-OMe	C(6)	>200	>400	25	25	25	>200	20.9	0.5	16	6.9
18	-OMe	C(7)	>200	400	25	50	25	100	ND	1	16	2.8
19	-CN	C(5)	>200	>200	100	400	200	200	ND	1	1	ND
20	-H	-	200	100	50	200	25	50	ND	2	2	4.9
21		C(6)	200	50	100	100	25	100	31.4	4	0.5	1
22	-CO <sub>2</sub> Me	C(6)	>200	>200	>200	>200	100	100	ND	1	1	ND
23		C(6)	>200	>200	>200	200	>200	>200	ND	1	1	1

<sup>a</sup>MIC values, determined as the average of two replicates.<sup>b</sup>Minimum concentration of test compound required to reduce the MIC of novobiocin (NOV) or erythromycin (ERY) by 4-fold measured in WT-pore cells.<sup>c</sup>Measured in A549 cells; values are the average of two replicates.<sup>d</sup>The ratio of MIC values for compounds in WT cells vs permeated WT-pore cells.<sup>e</sup>The ratio of MIC values for compounds in WT-pore cells vs *tolC*-pore cells.<sup>f</sup>Accumulation of Nile Red fluorescent probe in WT-pore cells in the presence (32  $\mu\text{M}$ ) and absence (0  $\mu\text{M}$ ) of each compound.<sup>g</sup>MIC = minimum inhibitory concentration; WT = wild-type; ND = not determined; SS = steady state.

Table 3.

Antibacterial and Potentiation Activity for C(5)-Aryl Substituted Naphthyl Analogs<sup>g</sup>


#	R	MIC ( $\mu\text{M}$ ) <sup>a</sup>				Potentiation ( $\mu\text{M}$ ) <sup>b</sup>		CC <sub>50</sub> ( $\mu\text{M}$ ) <sup>c</sup>	WT/WT-pore <sup>d</sup>	WT-pore/tolC-pore <sup>e</sup>	Efflux inhibition <sup>f</sup> , SS ratio 32 $\mu\text{M}/0 \mu\text{M}$
		WT	WT-pore	tolC	tolC-pore	MPC <sub>4</sub> (NOV)	MPC <sub>4</sub> (ERY)				
28		>200	100	25	50	12.5	>200	10.5	2	4	4.4
29		>200	100	25	25	12.5	>200	ND	2	4	1.7
30		>200	>400	>200	200	25	>200	7.2	- 1	2	ND
31		>200	>400	12.5	50	25	50	ND	0.5	8	4.2
32		>200	>200	>200	>200	>200	>200	ND	1	1	4.5
33		50	25	6.25	12.5	12.5	12.5	27.3	2	2	4.6

#	R	MIC ( $\mu\text{M}$ ) <sup>a</sup>				Potentiation ( $\mu\text{M}$ ) <sup>b</sup>		CC <sub>50</sub> ( $\mu\text{M}$ ) <sup>c</sup>	WT/WT-pore <sup>d</sup>	WT-pore/tolC-pore <sup>e</sup>	Efflux inhibition <sup>f</sup> , SS ratio 32 $\mu\text{M}/0 \mu\text{M}$
		WT	WT-pore	tolC	tolC-pore	MPC <sub>4</sub> (NOV)	MPC <sub>4</sub> (ERY)				
											
34		>200	>400	6.25	12.5	12.5	>200	10.2	1	>64	5.4
35		>200	>400	50	100	>400	>200	ND	1	>4	1
36		>200	>200	25	12.5	25	25	ND	1	8	9.8

<sup>a</sup>MIC values, determined as the average of two replicates.

<sup>b</sup> Minimum concentration of test compound required to reduce the MIC of novobiocin (NOV) or erythromycin (ERY) by 4-fold measured in WT-pore cells.

<sup>c</sup> Measured in A549 cells; values are the average of two replicates.

<sup>d</sup> The ratio of MIC values for compounds in WT cells vs permeated WT-pore cells.

<sup>e</sup> The ratio of MIC values for compounds in WT-pore cells vs tolC-pore cells.

<sup>f</sup> Accumulation of Nile Red fluorescent probe in WT-pore cells in the presence (32  $\mu\text{M}$ ) and absence (0  $\mu\text{M}$ ) of each compound.

<sup>g</sup> MIC = minimum inhibitory concentration; WT = wild-type; ND = not determined; SS = steady state.



**Table 4.**Interactions with AcrA and AcrB Determined by SPR and Molecular Docking<sup>d</sup>

#	$K_D$ (mM) <sup>a</sup>		AcrA docking score (kcal mol <sup>-1</sup> ) <sup>b</sup>				AcrB docking score (kcal mol <sup>-1</sup> ) <sup>b</sup>
	AcrA	AcrB	site I	site II	site III	site IV	
NOV <sup>c</sup>	0.04	0.53	NA	NA	NA	NA	NA
MC <sup>c</sup>	0.28	0.11	NA	NA	NA	NA	NA
2	+	ND	-7.3	-7.3	-8.1	-7.5	-11.9
6	0.02	0.02	-7.0	-7.4	-7.9	-7.3	-12.1
7	0.28	0.03	-7.6	-7.7	-8.1	-7.5	-12.1
8	0.26	ND	-7.3	-7.5	-8.0	-7.6	-12.5
9	0.05	0.04	-6.9	-7.1	-7.9	-7.7	-11.5
10	0.02	0.06	-8.3	-8.8	-9.5	-8.4	-12.0
11	0.01	0.17	-6.8	-7.3	-7.9	-7.4	-11.2
12	0.08	0.01	-7.0	-7.5	-7.9	-7.6	-11.6
13	0.05	0.06	-7.2	-7.5	-8.1	-7.9	-12.6
14	0.02	0.05	-7.3	-7.4	-8.1	-7.5	-12.3
15	ND	0.01	-7.6	-8.2	-8.7	-8.3	-13.3
16	0.25	0.25	-7.8	-8.2	-8.8	-8.1	-13.5
17	0.001	0.02	-7.6	-8.4	-8.6	-8.0	-12.9
18	ND	ND	-7.6	-7.7	-8.5	-7.9	-12.8
19	ND	ND	-8.6	-8.7	-9.0	-8.4	ND
20	ND	0.07	-7.8	-8.1	-8.7	-8.1	-13.1
21	ND	ND	-7.8	-8.2	-8.7	-8.3	ND
22	ND	ND	-7.8	-8.5	-8.5	-8.4	ND
23	NB	NB	-8.5	-8.9	-9.3	-9.2	-14.6
24	ND	ND	-8.3	-9.0	-9.2	-9.2	ND
25	ND	ND	-8.6	-9.3	-9.6	-9.6	ND
26	0.02	0.05	-8.3	-9.0	-8.9	-8.9	-14.2
27	ND	ND	-7.8	-8.4	-9.1	-8.9	ND
28	ND	4.63	-8.3	-8.1	-9.0	-8.1	-14.5
29	1.18	0.05	-8.3	-8.8	-9.5	-8.4	-15.6
30	ND	ND	-8.6	-9.2	-9.6	-8.6	ND
31	0.06	0.02	-9.1	-8.9	-9.4	-8.4	-15.3
32	ND	ND	-8.8	-8.7	-9.2	-8.2	-15.3
33	ND	4.92	-8.6	-8.9	-9.4	-8.3	-15.3
34	ND	ND	-8.0	-8.8	-8.9	-8.1	-14.2
35	ND	0.07	-8.6	-9.1	-9.6	-8.6	-16.3
36	0.002	0.04	-8.2	-9.2	-9.0	-7.9	-15.1

<sup>a</sup>Data were fitted into a two-state reaction model.<sup>b</sup>Selected on the basis of the Vina docking score.

<sup>c</sup>See refs 38 and 47.

<sup>d</sup>NOV = novobiocin; MC = MC-207,110; ND = no data; NB = no binding; NA = not applicable.

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Table 5.

MIC and Potentiation Data for Selected EPIs in *E. cloacae* and *K. pneumoniae*<sup>d</sup>

#	<i>E. cloacae</i> ATCC13047							<i>K. pneumoniae</i> ATCC13883						
	MIC <sup>a</sup>	MPC4 <sup>b</sup> (NOV)	Fold MIC <sup>c</sup> (NOV)	MPC4 <sup>b</sup> (ERY)	fold MIC <sup>c</sup> (ERY)	MPC4 <sup>b</sup> (CIP)	fold MIC <sup>c</sup> (CIP)	MIC <sup>a</sup>	MPC4 <sup>b</sup> (NOV)	fold MIC <sup>c</sup> (NOV)	MPC4 <sup>b</sup> (CIP)	fold MIC <sup>c</sup> (CIP)	MPC4 <sup>b</sup> (CIP)	fold MIC <sup>c</sup> (CIP)
NOV	400	NA	NA	NA	NA	NA	NA	50	NA	NA	NA	NA	NA	NA
ERY	400	NA	NA	NA	NA	NA	NA	400	NA	NA	NA	NA	NA	NA
CIP	0.031	NA	NA	NA	NA	NA	NA	0.031	NA	NA	NA	NA	NA	NA
2	>100	12.5	64	12.5	8	>100	1	>100	12.5	64	>100	2	>100	1
6	>100	25	64	50	2	>100	1	>100	>100	1	>100	1	25	4
7	50	25	4	>100	1	>100	1	100	25	8	100	1	25	4
8	>100	25	32	25	8	>100	1	>100	25	64	100	1	25	4
10	>100	12.5	32	6.25	8	>100	1	25	6.25	NA	50	1	25	NA
11	>100	12.5	32	>100	1	>100	1	50	12.5	64	50	1	12.5	NA
13	>100	50	1	50	1	>100	1	100	25	16	100	1	25	8
15	>100	100	2	100	1	ND	ND	>100	100	1	>100	1	ND	ND
16	>100	>100	1	>100	1	ND	ND	>100	>100	1	>100	1	ND	ND
21	>100	25	1	>100	1	ND	ND	>100	>100	1	>100	1	ND	ND
28	>100	>100	1	>100	1	ND	ND	>100	>100	1	>100	1	ND	ND
33	>100	>100	1	>100	1	ND	ND	100	12.5	64	50	1	ND	ND
34	>100	>100	1	25	64	ND	ND	>100	>100	1	>100	1	ND	ND
36	>100	>100	1	>100	1	ND	ND	>100	50	1	>100	1	ND	ND

<sup>a</sup>MIC values ( $\mu\text{M}$  for test compounds, mg/L for antibiotics), determined as the average of two replicates.<sup>b</sup>Minimum concentration of test compounds required to reduce the MIC of novobiocin (NOV), erythromycin (ERY), or ciprofloxacin (CIP) by 4-fold measured in the indicated strains.<sup>c</sup>The ratio of MIC values for novobiocin, erythromycin, and ciprofloxacin in the absence and presence of 25  $\mu\text{M}$  of test compounds.<sup>d</sup>ND = no data; NA = not applicable.